

I MINA'TRENTAI OCHO NA LIHESLATURAN GUÁHAN
RESOLUTIONS

Resolution No.	Sponsor	Title	Date Intro	Date of Presentation	Date Adopted	Date Referred	Referred to	PUBLIC HEARING DATE	DATE AUTHORS REPORT FILED	NOTES
34-38 (LS)	Sabrina Salas Matanane	Relative to recognizing Robert “Rob” Patrick Salas II, Founder and President of Pacific Federal Management, Inc. for his contributions to our island community; and congratulating him as the “Small Business Person of the Year” for 2025.	3/25/25 11:21 a.m.	4/3/25 11:00 a.m.	3/25/25					

Resolution No. 34-38 (LS)

Introduced by:

Sabrina Salas Matanane

V. Anthony Ada

Frank F. Blas, Jr

Vincent A. V. Borja

Shelly V. Calvo

Christopher M. Dueñas

Eulogio Shawn Gumataotao

Jesse A. Lujan

Telo T. Tattague

Chris Barnett

Tina Rose Muña Barnes

William A. Parkinson

Joe S. San Agustín

Sabina Flores Perez

Therese M. Terlaje



Relative to recognizing Robert “Rob” Patrick Salas II, Founder and President of Pacific Federal Management, Inc. for his contributions to our island community; and congratulating him as the “Small Business Person of the Year” for 2025.

BE IT RESOLVED BY I MINA'TRENTAI OCHO NA LIHESLATURAN GUAHAN:

WHEREAS, Robert “Rob” Patrick Salas II (“Rob”), an entrepreneur and business visionary with exceptional skills and abilities, has successfully managed Pacific Federal Management, Inc. (PFM), a minority-owned small business which Rob founded in 2017, taking this company from a residential landscaping and tree-trimming business with a handful of employees to a distinguished national contractor with a staff of almost four hundred (400), has just been recognized with the most prestigious honor as he has been awarded the U.S. Small Business Administration’s “2025 Small Business Person of the Year” for Guam; and

WHEREAS, under Rob’s leadership, PFM has achieved significant milestones, including acknowledgement as one (1) of the top one hundred (100) performers among all construction firms for 2025 by the Associated Builders and Contractors, a nationally recognized trade association, as well as receiving a national ranking of number forty-three (#43) among general contractors, and number five (#5) for top military contractors, with additional recognition as an accredited quality contractor for the past four (4) years, earning a Merit Award for the National Safety Award for 2025; and

WHEREAS, PFM specializes in various construction disciplines including civil, structural, and maintenance services; and since its inception, it has been a trusted contractor with both the federal government and the government of Guam, as well as two (2) of Guam’s institutions of higher education, the University of Guam and the Guam Community College; and

WHEREAS, Rob’s extensive work experience includes holding a managerial position with PricewaterhouseCoopers, LLP in San Francisco, California, one of the most prestigious accounting firms in the world, managing a large pipeline of projects for Fortune 100 companies, and then returning back home to Guam, serving as the Director of Operations for Landscape Management Systems, Inc. (LMS) where Rob’s dynamic leadership took the company beyond their standard scope of work and successfully secured multiple award contracts for portable office spaces, excelling in identifying value-adding opportunities for customers while maintaining lean operations resulting in consistent earnings before interest, taxes, depreciation, and amortization growth, year after year; and

WHEREAS, Rob’s education is extensive, graduating with honors in 2000 from Father Dueñas Memorial School, then venturing off to attend the University of San Diego School of Business Administration where he received his Bachelor of Arts in Accounting and Masters of Science in Accounting and Financial Management, respectively, before pursuing and achieving his Juris Doctorate and LL.M. in Taxation from the University of San Diego School of Law, after which he was admitted to the California State Bar and subsequently garnered membership into the American Bar Association, the California Society of Certified Public Accountants, the American Builders and Contractors Association, the Guam Chamber of Commerce, the Guam Contractors Association, and the National Association of Landscape Professionals; and

WHEREAS, Rob’s commitment to Guam extends beyond success in business as he has always been a tremendous supporter of local charitable groups and is an active member of the community, serving on the boards of several non-profit and academic organizations, including Guam’s Make-A-Wish Foundation where Rob serves as Finance Committee Chair and is a personal annual platinum sponsor, additionally serving as Treasurer of the Father Dueñas Endowment Foundation; and he holds memberships in both the Guam Contractors Association and the Guam Chamber of Commerce; and

WHEREAS, despite his personal achievements, Rob considers his family as his greatest achievement and triumph in life; lauding his lovely wife Teresa Soriano-Salas and their children Robert Salas III, Trinity and Rael Salas, as well as Rob’s personal hero, his father Robert “Bob” Salas and his amazing mother, Delta Salas; and

WHEREAS, the United States Small Business Administration sends this message: “Ahead of National Small Business Week, the U.S. Small Business Administration announced this year’s Small Business Persons of the Year winners from the 50 states, the District of Columbia, Puerto Rico and Guam. Robert Salas II, owner of Pacific Federal Management, Inc. was selected as Guam’s Small Business Person of the Year for 2025”; now therefore, be it

RESOLVED, that I Mina'trentai Ocho Na Liheslaturan Guahan does hereby, on behalf of the people of Guam, recognize Robert “Rob” Patrick Salas II, Founder and President of Pacific Federal Management, Inc. for his contributions to our island community; and congratulate him as the “Small Business Person of the Year” for 2025; and be it further

RESOLVED, that the Speaker certify, and the Legislative Secretary attest to, the adoption hereof, and that copies of the same be thereafter transmitted to Robert “Rob” Patrick Salas II; and to the Honorable Lourdes A. Leon Guerrero, I Maga'hagan Guahan.

DULY AND REGULARLY ADOPTED BY I MINA'TRENTAI OCHO NA LIHESLATURAN GUAHAN ON THE 25TH DAY OF MARCH 2025.


Frank F. Blas, Jr.
Speaker


Sabrina Salas Matanane
Legislative Secretary



Isabel J. B. Ayon



1:55pm

4/2/2025

I MINA'TRENTAI OCHO NA LIHESLATURAN GUÅHAN
2025 (FIRST) Regular Session

Resolution No. 34-38 (LS)

Introduced by:

Sabrina Salas Matanane

V. Anthony Ada

Chris Barnett

Frank F. Blas, Jr.

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1 **BE IT RESOLVED BY *I MINA'TRENTAI OCHO NA LIHESLATURAN***
2 ***GUÅHAN*:**

3 **WHEREAS, Robert “Rob” Patrick Salas II (“Rob”), an entrepreneur and**
4 **business visionary with exceptional skills and abilities, has successfully managed**
5 **Pacific Federal Management, Inc. (PFM), a minority-owned small business which Rob**

1 founded in 2017, taking this company from a residential landscaping and tree-trimming
2 business with a handful of employees to a distinguished national contractor with a staff
3 of almost four hundred (400), has just been recognized with the most prestigious honor
4 as he has been awarded the U.S. Small Business Administration's "2025 Small Business
5 Person of the Year" for Guam; and

6 **WHEREAS**, under Rob's leadership, PFM has achieved significant milestones,
7 including acknowledgement as one (1) of the top one hundred (100) performers among
8 all construction firms for 2025 by the Associated Builders and Contractors, a nationally
9 recognized trade association, as well as receiving a national ranking of number forty-
10 three (#43) among general contractors, and number five (#5) for top military
11 contractors, with additional recognition as an accredited quality contractor for the past
12 four (4) years, earning a Merit Award for the National Safety Award for 2025; and

13 **WHEREAS**, PFM specializes in various construction disciplines including civil,
14 structural, and maintenance services; and since its inception, it has been a trusted
15 contractor with both the federal government and the government of Guam, as well as
16 two (2) of Guam's institutions of higher education, the University of Guam and the
17 Guam Community College; and

18 **WHEREAS**, Rob's extensive work experience includes holding a managerial
19 position with PricewaterhouseCoopers, LLP in San Francisco, California, one of the
20 most prestigious accounting firms in the world, managing a large pipeline of projects
21 for Fortune 100 companies, and then returning back home to Guam, serving as the
22 Director of Operations for Landscape Management Systems, Inc. (LMS) where Rob's
23 dynamic leadership took the company beyond their standard scope of work and
24 successfully secured multiple award contracts for portable office spaces, excelling in
25 identifying value-adding opportunities for customers while maintaining lean operations

1 resulting in consistent earnings before interest, taxes, depreciation, and amortization
2 growth, year after year; and

3 **WHEREAS**, Rob’s education is extensive, graduating with honors in 2000 from
4 Father Dueñas Memorial School, then venturing off to attend the University of San
5 Diego School of Business Administration where he received his Bachelor of Arts in
6 Accounting and Masters of Science in Accounting and Financial Management,
7 respectively, before pursuing and achieving his Juris Doctorate and LL.M. in Taxation
8 from the University of San Diego School of Law, after which he was admitted to the
9 California State Bar and subsequently garnered membership into the American Bar
10 Association, the California Society of Certified Public Accountants, the American
11 Builders and Contractors Association, the Guam Chamber of Commerce, the Guam
12 Contractors Association, and the National Association of Landscape Professionals; and

13 **WHEREAS**, Rob’s commitment to Guam extends beyond success in business as
14 he has always been a tremendous supporter of local charitable groups and is an active
15 member of the community, serving on the boards of several non-profit and academic
16 organizations, including Guam’s Make-A-Wish Foundation where Rob serves as
17 Finance Committee Chair and is a personal annual platinum sponsor, additionally
18 serving as Treasurer of the Father Dueñas Endowment Foundation; and he holds
19 memberships in both the Guam Contractors Association and the Guam Chamber of
20 Commerce; and

21 **WHEREAS**, despite his personal achievements, Rob considers his family as his
22 greatest achievement and triumph in life; lauding his lovely wife Teresa Soriano-Salas
23 and their children Robert Salas III, Trinity and Rael Salas, as well as Rob’s personal
24 hero, his father Robert “Bob” Salas and his amazing mother, Delta Salas; and

25 **WHEREAS**, the United States Small Business Administration sends this
26 message: “Ahead of National Small Business Week, the U.S. Small Business

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2 the 50 states, the District of Columbia, Puerto Rico and Guam. Robert Salas II, owner
3 of Pacific Federal Management, Inc. was selected as Guam's Small Business Person of
4 the Year for 2025"; now therefore, be it

5 **RESOLVED**, that *I Mina'trentai Ocho Na Liheslaturan Guåhan* does hereby, on
6 behalf of the people of Guam, recognize Robert "Rob" Patrick Salas II, Founder and
7 President of Pacific Federal Management, Inc. for his contributions to our island
8 community; and congratulate him as the "Small Business Person of the Year" for 2025;
9 and be it further

10 **RESOLVED**, that the Speaker certify, and the Legislative Secretary attest to, the
11 adoption hereof, and that copies of the same be thereafter transmitted to Robert "Rob"
12 Patrick Salas II; and to the Honorable Lourdes A. Leon Guerrero, *I Maga'hågan*
13 *Guåhan*.

DULY AND REGULARLY ADOPTED BY *I MINA'TRENTAI OCHO NA LIHESLATURAN GUÅHAN* ON THE 25TH DAY OF MARCH 2025.

Frank F. Blas, Jr.
Speaker

Sabrina Salas Matanane
Legislative Secretary



The Office of the Legislative Secretary
SENATOR SABRINA SALAS MATANANE
I Mina'trentai Ocho Na Liheslaturan Guåhan | 38th Guam Legislature
Chairwoman, Committee on Health and Veterans Affairs

April 2, 2025

MEMORANDUM

To: All Senators
I Mina'trentai Ocho Na Liheslaturan Guåhan

From: Senator Sabrina Salas Matanane *Smat*

Subject: Notice of Presentation for Resolution No. 34-38 (LS)

Håfa Adai!

Join me in presenting Resolution No. 34-38 (LS) – Relative to recognizing Robert “Rob” Patrick Salas II, Founder and President of Pacific Federal Management, Inc. for his contributions to our island community; and congratulating him as the “Small Business Person of the Year” for 2025.

The presentation will take place on Thursday, April 3, 2025, at 11:00 A.M, Public Hearing Room, Guam Congress Building, Hagatna.

I look forward to your attendance and participation.